

Whereupon, Council member Weland moved that the following resolution be adopted:

**RESOLUTION NO. 2023-111**

**A RESOLUTION APPROVING AN AGREEMENT WITH AXON FOR BODY CAMERAS FOR THE EAGLE GROVE POLICE DEPARTMENT**

WHEREAS, the City of Eagle Grove is looking to proceed with a five-year agreement for body camera hardware, software, and warranties; and,

WHEREAS, the City of Eagle Grove has received a proposal from Axon Enterprises, Inc., affixed hereto; and,

WHEREAS, the City of Eagle Grove currently utilizes Axon Enterprises, Inc. services for body camera hardware, software, and warranties; and,

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF EAGLE GROVE, IOWA that the Mayor and City Administrator are authorized to sign all paperwork and forms necessary to enter into an agreement with Axon Enterprises, Inc.

The motion was seconded by Council member Limenck and after due consideration thereof, the roll was called, and the following Council members voted:

Ayes: Vandewater, Pampenn, Weland, Lorenzen Limenck, Jensen,

Nays: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_.

Whereupon, the Mayor declared said Resolution duly passed and adopted this 18<sup>th</sup> day of December, 2023.

Sandra McGrath  
Sandra McGrath, Mayor

ATTEST:

Bryce Davis  
Bryce Davis, City Administrator/Clerk



Axon Enterprise, Inc.  
 17800 N 85th St  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-522067-45274.656RP

Issued: 12/14/2023

Quote Expiration: 12/19/2023

Estimated Contract Start Date: 03/01/2024

Account Number: 116128

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Eagle Grove Police Dept - IA 210 E Broadway St Eagle Grove, IA 50533-1813 USA	Eagle Grove Police Dept - IA 210 E Broadway St Eagle Grove IA 50533-1813 USA  Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ryley Pladson Phone: Email: rpladson@axon.com Fax:	Mark Hennigar Phone: (515) 448-4686 Email: m.hennigar@eaglegrove.gov Fax:

Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$39,808.62</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$39,808.62</b>

Discount Summary

Average Savings Per Year	\$2.64
<b>TOTAL SAVINGS</b>	<b>\$13.20</b>

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$7,961.74	\$0.00	\$7,961.74
Feb 2025	\$7,961.72	\$0.00	\$7,961.72
Feb 2026	\$7,961.72	\$0.00	\$7,961.72
Feb 2027	\$7,961.72	\$0.00	\$7,961.72
Feb 2028	\$7,961.72	\$0.00	\$7,961.72
<b>Total</b>	<b>\$39,808.62</b>	<b>\$0.00</b>	<b>\$39,808.62</b>

Quote Unbundled Price: \$39,821.82  
 Quote List Price: \$39,821.82  
 Quote Subtotal: \$39,808.62

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Hardware</b>									
70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4			\$25.00	\$25.00	\$100.00	\$0.00	\$100.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9			\$31.30	\$31.30	\$281.70	\$0.00	\$281.70
100775	AB4 MAGNETIC DISCONNECT CABLE	9			\$39.00	\$39.00	\$351.00	\$0.00	\$351.00
70112	AXON SIGNAL UNIT	4			\$279.00	\$279.00	\$1,116.00	\$0.00	\$1,116.00
H00001	AB4 Camera Bundle	9	60		\$849.00	\$14.15	\$7,641.00	\$0.00	\$7,641.00
H00002	AB4 Multi Bay Dock Bundle	1	60		\$1,638.90	\$27.32	\$1,638.90	\$0.00	\$1,638.90
<b>A la Carte Software</b>									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	60		\$0.60	\$0.60	\$10,800.00	\$0.00	\$10,800.00
ProLicense	Pro License Bundle	1	60		\$42.31	\$42.25	\$2,535.00	\$0.00	\$2,535.00
BasicLicense	Basic License Bundle	8	60		\$16.27	\$16.25	\$7,800.00	\$0.00	\$7,800.00
<b>A la Carte Warranties</b>									
80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	49		\$22.19	\$22.19	\$1,087.31	\$0.00	\$1,087.31
80379	EXT WARRANTY, AXON SIGNAL UNIT	4	49		\$1.20	\$1.20	\$235.20	\$0.00	\$235.20
100942	EXT WARRANTY, BODY 4 CAMERA	9	49		\$14.11	\$14.11	\$6,222.51	\$0.00	\$6,222.51
<b>Total</b>							<b>\$39,808.62</b>	<b>\$0.00</b>	<b>\$39,808.62</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	9	02/01/2024
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	10	02/01/2024
AB4 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	10	02/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	02/01/2024
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	02/01/2024
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	02/01/2024
A la Carte	100775	AB4 MAGNETIC DISCONNECT CABLE	9	02/01/2024
A la Carte	70112	AXON SIGNAL UNIT	4	02/01/2024
A la Carte	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	02/01/2024
A la Carte	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	02/01/2024

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	8	03/01/2024	02/28/2029
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	8	03/01/2024	02/28/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	3	03/01/2024	02/28/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	03/01/2024	02/28/2029
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	03/01/2024	02/28/2029

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100942	EXT WARRANTY, BODY 4 CAMERA	9	02/01/2025	02/28/2029
A la Carte	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	02/01/2025	02/28/2029
A la Carte	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	02/01/2025	02/28/2029

Payment Details

**Feb 2024**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100775	AB4 MAGNETIC DISCONNECT CABLE	9	\$70.20	\$0.00	\$70.20
Year 1	100942	EXT WARRANTY, BODY 4 CAMERA	9	\$1,244.50	\$0.00	\$1,244.50
Year 1	70112	AXON SIGNAL UNIT	4	\$223.20	\$0.00	\$223.20
Year 1	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	\$20.00	\$0.00	\$20.00
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$2,160.02	\$0.00	\$2,160.02
Year 1	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	\$56.34	\$0.00	\$56.34
Year 1	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	\$47.04	\$0.00	\$47.04
Year 1	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	\$217.46	\$0.00	\$217.46
Year 1	BasicLicense	Basic License Bundle	8	\$1,560.00	\$0.00	\$1,560.00
Year 1	H00001	AB4 Camera Bundle	9	\$1,528.20	\$0.00	\$1,528.20
Year 1	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 1	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
<b>Total</b>				<b>\$7,961.74</b>	<b>\$0.00</b>	<b>\$7,961.74</b>

**Feb 2025**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100775	AB4 MAGNETIC DISCONNECT CABLE	9	\$70.20	\$0.00	\$70.20
Year 2	100942	EXT WARRANTY, BODY 4 CAMERA	9	\$1,244.50	\$0.00	\$1,244.50
Year 2	70112	AXON SIGNAL UNIT	4	\$223.20	\$0.00	\$223.20
Year 2	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	\$20.00	\$0.00	\$20.00
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$2,160.00	\$0.00	\$2,160.00
Year 2	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	\$56.34	\$0.00	\$56.34
Year 2	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	\$47.04	\$0.00	\$47.04
Year 2	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	\$217.46	\$0.00	\$217.46
Year 2	BasicLicense	Basic License Bundle	8	\$1,560.00	\$0.00	\$1,560.00
Year 2	H00001	AB4 Camera Bundle	9	\$1,528.20	\$0.00	\$1,528.20
Year 2	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 2	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
<b>Total</b>				<b>\$7,961.72</b>	<b>\$0.00</b>	<b>\$7,961.72</b>

**Feb 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100775	AB4 MAGNETIC DISCONNECT CABLE	9	\$70.20	\$0.00	\$70.20
Year 3	100942	EXT WARRANTY, BODY 4 CAMERA	9	\$1,244.50	\$0.00	\$1,244.50
Year 3	70112	AXON SIGNAL UNIT	4	\$223.20	\$0.00	\$223.20
Year 3	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	\$20.00	\$0.00	\$20.00
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$2,160.00	\$0.00	\$2,160.00
Year 3	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	\$56.34	\$0.00	\$56.34
Year 3	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	\$47.04	\$0.00	\$47.04
Year 3	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	\$217.46	\$0.00	\$217.46
Year 3	BasicLicense	Basic License Bundle	8	\$1,560.00	\$0.00	\$1,560.00
Year 3	H00001	AB4 Camera Bundle	9	\$1,528.20	\$0.00	\$1,528.20

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 3	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
<b>Total</b>				<b>\$7,961.72</b>	<b>\$0.00</b>	<b>\$7,961.72</b>

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100775	AB4 MAGNETIC DISCONNECT CABLE	9	\$70.20	\$0.00	\$70.20
Year 4	100942	EXT WARRANTY, BODY 4 CAMERA	9	\$1,244.50	\$0.00	\$1,244.50
Year 4	70112	AXON SIGNAL UNIT	4	\$223.20	\$0.00	\$223.20
Year 4	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	\$20.00	\$0.00	\$20.00
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$2,160.00	\$0.00	\$2,160.00
Year 4	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	\$56.34	\$0.00	\$56.34
Year 4	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	\$47.04	\$0.00	\$47.04
Year 4	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	\$217.46	\$0.00	\$217.46
Year 4	BasicLicense	Basic License Bundle	8	\$1,560.00	\$0.00	\$1,560.00
Year 4	H00001	AB4 Camera Bundle	9	\$1,528.20	\$0.00	\$1,528.20
Year 4	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 4	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
<b>Total</b>				<b>\$7,961.72</b>	<b>\$0.00</b>	<b>\$7,961.72</b>

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100775	AB4 MAGNETIC DISCONNECT CABLE	9	\$70.20	\$0.00	\$70.20
Year 5	100942	EXT WARRANTY, BODY 4 CAMERA	9	\$1,244.50	\$0.00	\$1,244.50
Year 5	70112	AXON SIGNAL UNIT	4	\$223.20	\$0.00	\$223.20
Year 5	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	4	\$20.00	\$0.00	\$20.00
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	300	\$2,160.00	\$0.00	\$2,160.00
Year 5	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	9	\$56.34	\$0.00	\$56.34
Year 5	80379	EXT WARRANTY, AXON SIGNAL UNIT	4	\$47.04	\$0.00	\$47.04
Year 5	80498	EXT WARRANTY, BODY 3 EIGHT BAY DOCK	1	\$217.46	\$0.00	\$217.46
Year 5	BasicLicense	Basic License Bundle	8	\$1,560.00	\$0.00	\$1,560.00
Year 5	H00001	AB4 Camera Bundle	9	\$1,528.20	\$0.00	\$1,528.20
Year 5	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 5	ProLicense	Pro License Bundle	1	\$507.00	\$0.00	\$507.00
<b>Total</b>				<b>\$7,961.72</b>	<b>\$0.00</b>	<b>\$7,961.72</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Sandra McKeith

Signature

12-18-2023

Date Signed

12/14/2023

